

Sales Presentation



WHAT IS THE DELPHIN



 The **Delphin** is a shower and toilet commode for people who cannot walk or have limited mobility.

It can be used for private households and institutions.





DELPHIN KEY FEATURES



Increased user weight

The max. user weight is increased form 90 to **130 kg (+45%)** addressing a wider user group and matching reimbursement/tender requirements

New colour

The colour was changed from mint green into **white** to achieve a more stylish, modern look

More comfortable seat & back

The hardness of seat and back is reduced from 55 to 35 shore (35% softer) -> increased comfort.





■ IMPROVING PEOPLE'S LIVES

DELPHIN KEY FEATURES



Reduced water traps

e.g. the solid handrim cannot catch any water -> no damages of floors

New towel bar

A towel bar was added to increase rigidity and offer an option to place a towel -> increased comfort

Increased standard

Toilet bucket and seat insert are standard -> simplified ordering @ lower cost







■ IMPROVING PEOPLE'S LIVES



Improved corrosion resistance

e.g. QRX axle

Improved axle sleeve

The **form fit** of the axle sleeve avoids toe in or out -> improved rigidity and performance



The new handgrip offers more comfort and matches the purpose and design of the chair







Kept design and features

Sizes: SW 430 & 480 mm / SH 550 mm & 630 mm

Assembly/Disassembly without tools

Flip back footrest

Knee lever brake









Kept design and features

Safety bar

Step tube

Anti tip









Kept design and features

Crutch holder



Taxi wheel with lock



Transit wheel



Comparison



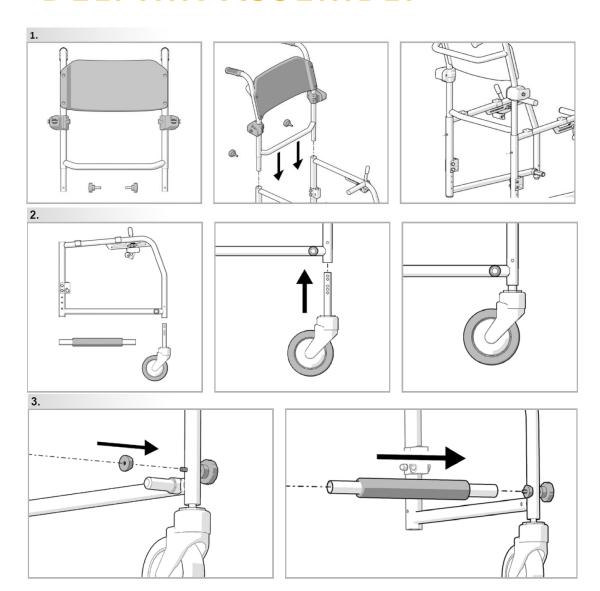




Feature	Delphin	Delphin Refreshed	Comment
Max user weight	90 kg	130 kg	45% higher user weight
Cost		++	
Standard offer	0	++	Insert & toilet bucket incl.
Quality	0	++	
Comfort	0	++	Softer Seat & Back
Water traps	-	++	Handrim (solid)
Corrosion resistance	-	++	QRX improved
Footrest	0	0	
Wheel lock	0	0	
Towel bar	-	++	
Assembly w/o tools	0	0	
Options / Design	0	0	New colour: white

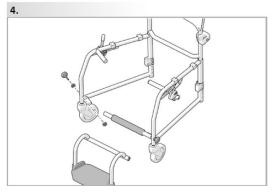
DELPHIN ASSEMBLY

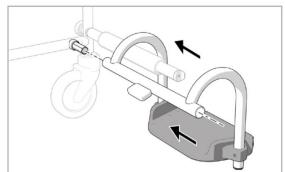


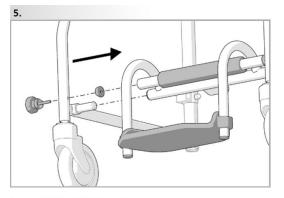


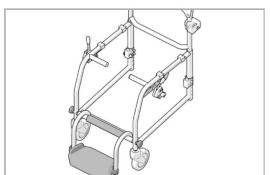
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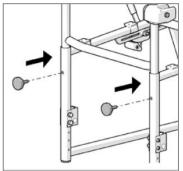


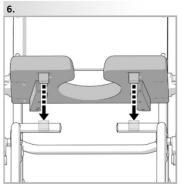


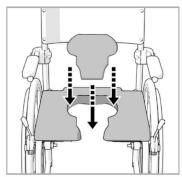








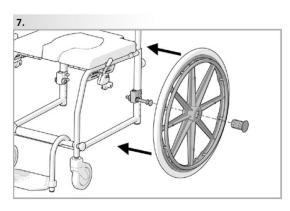


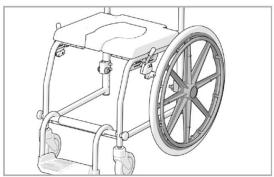


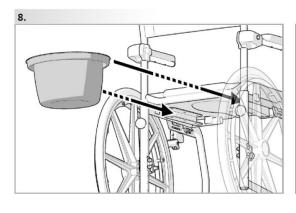


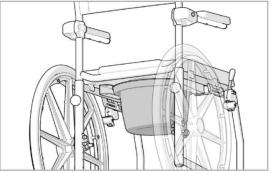
DELPHIN ASSEMBLY











SUNRISE MEDICAL.

Lifestyle















